

# Organic Dairy Crop Plan

**Please fill out this questionnaire if you are requesting organic farm/crop certification. Use additional sheets if necessary. Sign this form. You must submit farm maps and field history sheets with this form. Attach all other supporting documents (soil, tissue or water tests, rented or recently purchased land histories, etc.) outlined in section 9 of this questionnaire.**

SECTION 1: General Information			NOP Rule 205.401
Name	Farm Name	Type of Farm/Crops DAIRY	
Address		City	
State	Zip code	Date	
Phone		Fax Email	
Legal status: <input type="checkbox"/> Sole proprietorship <input type="checkbox"/> Trust or non-profit <input type="checkbox"/> Corporation <input type="checkbox"/> Cooperative <input type="checkbox"/> Legal partnership (federal form 1065) <input type="checkbox"/> Other (specify)			
Year first certified	List previous organic certification by other agencies	List current organic certification by other agencies (Attach copy of last determination letter)	Year when complete Organic Farm Plan Questionnaire was last submitted <b>2011</b>
List all crops, products, and livestock requested for certification. (Attach additional sheet if necessary.)			
List all non-organic crops or products produced on farm, and all non-certified livestock raised on farm. (Attach additional sheet if necessary.)			
Have you ever applied to another organic certifying agency and were denied certification, were certified organic in the past, or are certified by another certifying agency currently. <input type="checkbox"/> Denied Certification <input type="checkbox"/> Currently Certified by another agency <input type="checkbox"/> Was Certified in the past (list years) _____ <input type="checkbox"/> Not Applicable			
If you have been denied certification, attach a list of all noncompliances noted by the certifying agent issuing the denial, and corrective actions you took to address the noncompliances.			
I have attached noncompliances and corrective actions <input type="checkbox"/> Not applicable <input type="checkbox"/>			
If you are certified by another agency, or were certified by another agency, submit any noncompliances cited by your previous certifying agent and corrective actions you took to fix the noncompliances: (attach copies of any Notices of Noncompliance, Notices of Proposed Suspension or Revocation of Certification, Notices or Suspension or Revocation of Certification with corrective actions.) If there are no noncompliances, submit a copy of your certification certificate and last post inspection letter from your certifying agent.			
I have attached noncompliances and corrective actions. <input type="checkbox"/>			
I have attached current certification certificate, and last post inspection letter. <input type="checkbox"/>			
Do you understand the organic standards? <input type="checkbox"/> Yes <input type="checkbox"/> No		Do you have a copy of current organic standards? <input type="checkbox"/> Yes <input type="checkbox"/> No	
Do you intend to certify any poultry, hogs, or other livestock (other than beef) for slaughter this year? If yes, contact our office for the forms you need to fill out.		<input type="checkbox"/> Yes <input type="checkbox"/> No	
Do you have any off-farm or on-farm processing done? (bottling, cheesemaking, etc.) If yes, have you filled out an Organic Handling Plan Questionnaire?		<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Yes <input type="checkbox"/> No	
Please note that you must have an Organic Handling Plan Questionnaire on file to certify the processing/handling portion of your operation. Contact the certifying agent with your questions or to obtain an Organic Handling Plan Questionnaire.			
Availability for Inspection			
When are you available to contact? <input type="checkbox"/> Morning <input type="checkbox"/> Afternoon <input type="checkbox"/> Evening			
When are you available for the inspection? <input type="checkbox"/> Morning <input type="checkbox"/> Afternoon <input type="checkbox"/> Evening			





**A. GENERAL INFORMATION AND EVALUATION:**

What are your general soil types?

What are your soil/nutrient deficiencies?

No deficiencies

How do you monitor the effectiveness of your fertility management program?  soil testing

microbiological testing  tissue testing  observation of soil  observation of crop health

comparison of crop yields  crop quality testing  other (specify)

Attach copies of available test results.

If you do soil testing as part of your fertility management program what was the date of your last soil tests, and what year will you test again?

How often do you conduct fertility monitoring?  weekly  monthly  annually  as needed

other (specify)

Rate the effectiveness of your fertility management program.  excellent  satisfactory  needs improvement

What changes do you anticipate?

What are the major components of your soil and crop fertility plan?

crop rotation  green manure plowdown/cover crops  interplanting  incorporation of crop residues

subsoiling  summer fallow  compost  on-farm manure  off-farm manure  soil amendments

side dressing  foliar fertilizers  biodynamic preparations  soil inoculants  other (specify)

List all fertility inputs used or intended for use in the current season on proposed organic and transitional fields. All inputs used during the current year and previous three years must be listed on the Field History Sheet.  Not applicable

PRODUCT	BRAND NAME OR SOURCE	STATUS: APPROVED (A) RESTRICTED (R) PROHIBITED (P)	NUMBER OF APPLICATIONS PER YEAR	REASON FOR USE

If you use or plan to use restricted (R) fertility inputs, how do you comply with the "annotation"?  Not applicable

If you use fertilizers with high salt content (sodium nitrate, potassium sulfate, etc.), how do you prevent salt build-up?  Not applicable

Do you burn crop residues?  Yes  No  
If yes, please describe what materials are burned and why.

Do you apply sewage sludge to fields?  Yes  No  
If yes, list fields where applied.

Do you hire custom applicators to apply fertility products including limestone to your fields?  Yes  No

If yes, do you have documentation showing that applicator equipment was cleaned prior to use?

**B. Pasture Management:**

NOP Rule 205.240 requires that the producer of an organic livestock operation submit a functioning management plan for their pastures along with their Organic System Plan.

**Describe your overall management plan for your pastures. What practices do you use to ensure pasture of a sufficient quality and quantity is available to graze throughout the grazing season?**

**What are the dates for the grazing season in your area?**

**Describe your grazing methodology?**

**Do you use irrigation in any of your pastures?**  Yes  No

**If yes, list all pastures using irrigation and describe the irrigation method used.**

**Are all animals on pasture daily during the grazing season?**  Yes  No

**If no, explain why they are not on pasture.**

**C. COMPOST USE:**

NOP Rule 205.203(c)(2) requires that the composting process include a C:N ration of between 25:1 and 40:1 and maintenance of temperatures between 131°F. and 170°F for a specific number of days, depending on the method of composting. Keep a compost production record to verify compliance.

**List all compost ingredients/additives.**

Not applicable

**What composting method do you use?** in-vessel  static aerated pile  windrows  other (specify)

**What is your C:N ratio?**

**Do you monitor temperature?**

Yes  No

**If yes, what temperature is maintained.**

**How long is this temperature maintained?**

**If compost is windrowed, how many times are materials turned?**

**D. MANURE USE:**

NOP Rule 205.203(c)(1) requires that raw manure be fully composted unless applied to fields with crops not for human consumption or incorporated into the soil 120 days prior to harvest for crops whose edible portions has direct contact with the soil, or 90 days prior to harvest for all other crops for human consumption.

**What forms of manure do you use?**  none  liquid  semi-solid  piled  fully composted  
 other (specify)

**Estimate the quantity of manure generated per year:**

**What types of crops do you grow?** Check all boxes that apply.

- crops not used for human consumption
- crops for human consumption whose edible portion has direct contact with the soil or soil particles
- crops for human consumption whose edible portion does not have direct contact with the soil or soil particles

**If you grow crops for human consumption and use raw manure, complete the following table.** *If composting manure, please fill out Section B above.*

CROP(S)	FIELD NUMBERS	DATE MANURE IS APPLIED	EXPECTED DATE OF HARVEST

**What is the source of the manure you use?**  on-farm  off-farm  Not applicable

**List all sources of off-farm manure.**

**List all manure ingredients/additives.**

**If you use manure, what are the potential contaminants (pit additives, feed additives, pesticides, antibiotics, heavy metals, etc.) from these sources?** *Attach residue analysis/additive specifications for manure, if available.*

**E. NATURAL RESOURCES:**

NOP Rule 205.200 and 205.203(a) requires that production practices maintain or improve the natural resources of the operation, including soil and water quality. Practices must minimize erosion. Depending on certifying agent policy, water tests may be required for nitrate and coliform bacteria if water is used for washing/processing organic products or for organic livestock. Irrigation water should not contaminate organic crops with prohibited materials. Methods to conserve water usage should be part of the irrigation plan.

**What soil conservation practices are used?**  terraces  contour farming  strip cropping  winter cover crops  
 undersowing/interplanting  conservation tillage  permanent waterways  windbreaks  firebreaks  
 tree lines  retention ponds  riparian management  maintain wildlife habitat  other (specify)

**What soil erosion problems do you experience (why and on which fields)?**  none

**Describe your efforts to minimize soil erosion problems listed above.**

**Describe how you monitor the effectiveness of your soil conservation program.**

**Are all of your yards, feeding pads, feedlots, and laneways well drained, kept in good condition, and managed to prevent runoff of wastes?** Yes No

**Describe the management practices you use in the yards, feeding pads, etc.**

**How often is manure removed from the yards, feeding pads, etc.?**

**How often do you conduct conservation monitoring?**  weekly  monthly  annually  as needed  
 other (specify)

**WATER USE:**  none

irrigation  livestock  foliar sprays  washing crops  greenhouse  other (specify)

**Source of water:**  on-site well(s)  river/creek/pond  spring  municipal/county  irrigation district  
 other (specify)

*Attach current water tests for nitrates and coliform bacteria, per certifying agent policy.*

**What practices are used to protect water quality?**

fencing livestock from waterways  scheduled use of water to conserve its use  tensiometer/monitoring  
 laser leveling/land forming  drip irrigation  micro-spray  other (specify)

**What other practices do you use to protect wetlands and riparian areas on farm or that border your farm?**

**List known contaminants in water supplies in your area.** *Attach residue analysis and/or salinity test results, if applicable.*

**Describe your efforts to minimize water contamination problems listed above.**  Not applicable

**Describe how you monitor the effectiveness of your water quality program.**

**How often do you conduct water quality monitoring?**  weekly  monthly  annually  as needed  
 other (specify)

NOP Rule requires a crop rotation plan that maximizes soil organic matter content, prevents weed, pest, and disease problems, and manages deficient or excess plant nutrients. Your crop rotation may include sod, cover crops, green manure crops, and catch crops. Producers must utilize sanitation measures to remove disease vectors, weed seeds, and habitat for pests. Cultural practices, including selection of plant species and varieties adapted to site-specific conditions, must be used to enhance crop health.

Approved synthetic materials on the National List 205.601 may only be used when management practices are insufficient to prevent or control problems. All weed, pest, and disease inputs must be approved. A "restricted" input has specific annotations for its use. If you use a "restricted" material, you must provide evidence of how you address the materials' annotation.

**A. CROP ROTATION PLANS:** (Use one line for each rotation used). If fields are permanently in pasture or hay, then write in 'not applicable'.

CROP ROTATION PLAN	FIELD NUMBERS WHERE PLAN IS FOLLOWED	ANTICIPATED CHANGES

**B. WEED MANAGEMENT PLAN:**  No weed problems

What are your problem weeds?

**What weed control methods do you use?**  crop rotation  field preparation  prevention of weed seed set  
 delayed seeding  monitoring soil temperature  soil sterilization  use of fast emerging varieties  
 mechanical cultivation  use of hand tools  hand weeding  mowing  livestock grazing  
 flame weeding  steam weeding  electrical  smother crops  black fallow  non-synthetic mulch  
 synthetic mulch  corn gluten  soap-based herbicides  other (specify)

**Do you keep a record of how often you utilize these weed control methods, i.e., dates and fields when you cultivate or flame weed?**  Yes  No

*All inputs used or intended for use during the current year and used in the previous three years must be listed on your Field History Sheet.*

**USE OF RESTRICTED WEED MANAGEMENT STRATEGIES:**  none used

**If you use plastic or other synthetic mulches, is the mulch removed at the end of the growing or harvest season?**  Yes  No  Not Applicable

If no, why not?

**If you use corn gluten, is the corn genetically modified?**  Yes  No  Not Applicable

If no, what verification do you have?

**If you use soap-based herbicides, list all areas where used.**

**If you use newspaper or other recycled paper for mulch, do you use paper with glossy or colored inks?**

Yes  No  Not Applicable

**EVALUATION:**

**Rate the effectiveness of your weed management program:**  excellent  satisfactory  needs improvement

**What changes do you anticipate?**

**How do you monitor the effectiveness of your weed management program?**  weed counts

observation of weed types  comparison of crop yields  records kept of observations/counts  
 other (specify)

**How often do you conduct weed monitoring?**  weekly  monthly  annually  as needed

other (specify)

**C. PEST MANAGEMENT PLAN:**

No pest problems

**What are your problem pests?**  insects (list)  
 rodents  gophers  birds  other animals (specify)

**Do you work with a pest control advisor?**  Yes  No  
 If yes, give name and contact information.

**What strategies do you use to control pest damage to crops?**  none used  
 crop rotation  selection for plant species/varieties  development of habitat for natural enemies  
 timing of planting  companion planting  frog ponds  bat houses  bird houses  hand picking  
 monitoring  trap crops  physical barriers  physical removal  traps  lures  IPM  
 insect repellents  animal repellents  release of predators/parasites of pest species  
 use of approved products  use of restricted products  limited use of prohibited products  
 other (specify)

**Do you keep a record of how often you utilize these pest control methods, i.e., dates when you scout or apply inputs to a specific field or crop?**  Yes  No

**List all pest control products used or intended for use in the current season on organic and transitional fields. All inputs used or intended for use during the current year and in the previous three years must be listed on your Field History Sheet.**  Not applicable

PEST PROBLEM	CONTROL PRODUCT	STATUS: APPROVED (A) RESTRICTED (R) PROHIBITED (P)	IF RESTRICTED, DESCRIBE COMPLIANCE WITH NOP RULE ANNOTATION	CHECK IF GMO (✓)

**EVALUATION:**

**Rate the effectiveness of your pest management program?**  excellent  satisfactory  needs improvement  
**What changes do you anticipate?**

**How do you monitor the effectiveness of your pest management program?**  insect monitoring with traps  
 observation of crop health  comparison of crop yields  crop quality testing  monitoring records kept  
 other (specify)

*Attach copies of your test results, if applicable.*

**How often do you conduct pest monitoring?**  weekly  monthly  annually  as needed  
 other (specify)

**D. DISEASE MANAGEMENT PLAN:**

No disease problems

**What are your problem crop diseases?**

**What disease prevention strategies do you use?**  crop rotation  field sanitation  plant spacing  
 selection of plant species/varieties  timing of planting/cultivating  vector management  soil balancing  
 solarization  companion planting  compost/tea use  use of approved materials  
 use of restricted materials  limited use of prohibited materials  other (specify)

**D. DISEASE MANAGEMENT PLAN:** (continued)

List all disease management inputs used or intended for use on your organic and transitional fields/crops. All inputs used or intended for use during the current year and used in the previous three years must be listed on your Field History Sheet.

Not applicable

DISEASE PROBLEM	CONTROL PRODUCT	STATUS: APPROVED (A) RESTRICTED (R) PROHIBITED (P)	IF RESTRICTED, DESCRIBE COMPLIANCE WITH NOP RULE ANNOTATION	CHECK IF GMO (✓)

**EVALUATION:**

Rate the effectiveness of your disease management program?  excellent  satisfactory  needs improvement  
 What changes do you anticipate?

How do you monitor the effectiveness of your disease management program?  soil testing  
 microbiological testing  observation of soil  observation of crop health  comparison of crop yields  
 crop quality testing  monitoring records kept  other (specify)

Attach copies of your test results, if applicable.

How often do you conduct disease monitoring?  weekly  monthly  annually  as needed  
 other (specify)

**SECTION 6: Maintenance of Organic Integrity**

NOP Rule 205.201(a)(5) and 205.202(c)

**A. ADJOINING LAND USE:**

NOP RULE requires that organic production areas have distinct boundaries and buffer zones to prevent the unintended application of a prohibited substance or contact with a prohibited substance that is applied to adjoining land not under organic management. Adjoining land includes crop land, pastures, residential property, fallow land, etc. Buffer areas may change annually, depending on contamination potential from adjoining land uses. The width of the minimum buffer is dependent on certifying agent policy. The NOP Rule requires that the buffer must be sufficient in size or other features (windbreaks, diversion ditches) to prevent the unintended contact by prohibited substances applied to adjacent land areas. Crops within the required buffer must be left unharvested or harvested, stored, and disposed of as nonorganic crop, with records kept of crop disposition. Indicate buffer zones and show all adjoining land uses on your field maps. Abutter Forms may be required for buffers that are less than 50 feet from neighboring conventional production. Buffers will be checked at your inspection.

List specific buffer areas you maintain. (Show all adjoining land uses on your field maps.)

Not applicable

LOCATION OR FIELD NUMBER	TYPE OF BUFFER (CROP LAND, TREELINE, HEDGEROW, WILDLIFE PLANTING, GRASS STRIP)	WIDTH OF BUFFER	ADJOINING LAND USE	IF CROP IS HARVESTED FROM BUFFER, DESCRIBE USE (SALE, NON-ORGANIC LIVESTOCK FEED, SEED, ETC.)

**A. ADJOINING LAND USE:** (continued)

If crops are harvested from the buffer zones with equipment used for harvesting organic crops, what safeguards do you use to protect organic crops from contact with buffer crops during harvest?

What additional safeguards do you use to prevent accidental contamination?  none

- Written notification to:  highway departments  electric companies  aerial spray companies/airports  
 adjoining landowners  drainage commissions  farm service office  other (specify)

Have you posted "No Spray" signs along roadsides that adjoin organic fields?  Yes  No

Do any fields or portions of fields flood frequently? (more than once every ten years)  Yes  No

If yes, list field numbers

How do you monitor for crop contamination?  visual observation  residue analysis  GMO testing

- photographs  wind direction/speed data  other (specify)

How often do you conduct crop contamination monitoring?  weekly  monthly  annually  as needed

other (specify)

Do you grow the same crops organically, as well as in transition, and/or conventionally?  Yes  No

This is called 'parallel production'. If yes, list specific crop varieties in the next table for transitional/conventional crops.

If you grow any conventional or transitional crops, please fill out the following tables.  Not applicable

SPECIFIC CROPS/VARIETIES	FIELD NUMBERS	TRANSITIONAL (T) OR CONVENTIONAL (C)	CHECK IF GMO (✓)	TOTAL ACREAGE	PLANNED USE OF CROP (SALE, SEED, NONORGANIC LIVESTOCK FEED, ETC.)	SAME AS ORGANIC CROP? Y OR N

**Prohibited soil amendments used on conventional crops:**

PRODUCT NAME	WHO APPLIES? SELF (S) OR CUSTOM (C)	FIELD NUMBERS WHERE APPLIED	WHERE STORED? (ON-FARM OR OFF-FARM; WHERE ON FARM?)

**Prohibited herbicides/pesticides used on conventional crops:**

PRODUCT NAME	WHO APPLIES? SELF (S) OR CUSTOM (C)	FIELD NUMBERS WHERE APPLIED	WHERE STORED? (ON-FARM OR OFF-FARM; WHERE ON FARM?)

**C. EQUIPMENT:**

To prevent commingling and contamination, all equipment used in organic crop production must be free of non-organic crops and prohibited materials, Equipment used for both organic and non-organic farming must be cleaned and flushed prior to use on organic fields or crops. Keep records of equipment clean and flush activities.

List equipment used for planting, tillage, spraying, and harvesting.  Not applicable

EQUIPMENT NAME	OWNED (O), RENTED (R), OR CUSTOM (C)	CHECK IF USED ON BOTH ORGANIC AND CONVENTIONAL (✓)	HOW IS EQUIPMENT CLEANED BEFORE USE ON ORGANIC FIELDS?

Is your equipment maintained so that fuel, oil and hydraulic fluid do not leak?  Yes  No  Not applicable

**If you use a sprayer:**

What type?

Did you purchase it new or used?  new  used

**Other equipment:**

Could any equipment you use have been contaminated by previous uses?  Yes  No

If yes, describe:

**D. HARVEST:**

NOP Rule 205.272(b)(1) and (2) requires that containers, bins, and packaging materials must not contain synthetic fungicides, preservatives, or fumigants. All reusable containers must be thoroughly cleaned and pose no risk of contamination prior to use.

How are your organic crops harvested?  mechanical  by hand

Are any organic crops custom harvested?  Yes  No

If yes, provide name and address of custom harvester.

Describe steps taken to protect organic crops from commingling and contamination during harvest.

What containers are used for harvesting?  gravity wagons/boxes  truck boxes  cardboard/waxed boxes  
 wooden totes  plastic containers  other (specify)

Are containers new or used?  new  used

If used, what did they contain prior to organic use?

Are the containers used for organic crops only?  Yes  No

Describe potential contamination or commingling problems you have with harvest of organic crops.  none

**E. POST-HARVEST HANDLING:**

Not applicable

NOP Rule 205.201(a)(5) requires that post-harvest handling procedures do not contaminate organic products with non-organic crops or prohibited materials. *For on-farm processing, you may need to complete an Organic Handling Plan Questionnaire.*

**Describe your post-harvest handling procedures and equipment. If no post harvest handling is done, write 'not applicable' and skip to the next section.**

**Is the processing area and equipment used for both organic and non-organic products?**

Yes  No

If yes, describe steps taken to prevent commingling and contamination.

**Does packaging present any contamination problems for your organic products?**

Yes  No

If yes, what are they?

**Check types of packaging material used:**  bulk  paper  cardboard  wood  glass  metal  
 foil  plastic  waxed paper  aseptic  natural fiber  synthetic fiber  other (specify)

**In what form are finished products shipped?**  dry bulk  liquid bulk  tote bags  tote boxes  paper bags  
 foil bags  metal drums  mesh bags  cardboard drums  cardboard cases  plastic crates  
 other (specify)

**F. CROP STORAGE:**

No organic crop storage

Operators must keep organic and non-organic crops in separate storage areas and prevent commingling and contamination. Storage records must be maintained. Include information on storage for milk, hay, and any other harvested feed crop.

**Describe your storage locations.**

STORAGE ID #	TYPE OF CROPS STORED	TYPE OF STORAGE	CAPACITY/SIZE	ORGANIC (O), TRANSITIONAL (T), BUFFER (B), CONVENTIONAL (C)

**Do you use the same storage areas for organic, transitional, buffer, and/or conventional crops.**

Yes  No

If yes, how do you segregate organic crops from non-organic crops?

**How do you clean storage units prior to storage of organic crops?**

**How do you prevent/control insect pests in crop storage areas?**

No insect problems

**How do you control rodents in crop storage areas?**

No rodent problems

**What stored crop inputs have you used in the last three years?**

none

synthetic fumigants  rodenticides  sprouting inhibitors  ripeners  growth regulators  
 preservatives  oils  coloring agents  waxes  other (specify)

**Are any stored crop inputs used or planned for use on organic crops?**

Yes  No

If yes, specify input and retain labels.

**G. TRANSPORTATION:**

Not applicable

**Who is responsible for arranging transportation of organic products?**  self  buyer  other (specify)

**Describe how organic products are transported.**

**What potential contamination or commingling problems do you have with the transport of organic crops?**  none

**What steps are taken to protect the integrity of organic products during transport?**

- dedicated organic only
- inspecting transport units prior to loading
- cleaning transport units prior to loading
- use of Clean Truck Affidavits
- letter/contract with transport company stating organic requirements
- other (specify)

**SECTION 7: Record Keeping System**

**NOP Rule 205.103**

NOP Rule requires that records disclose all activities and transactions of the operation, be maintained for 5 years, and demonstrate compliance with the NOP Rule. Organic products must be tracked back to the field/location where they were produced/harvested. All records must be accessible to the inspector.

**A. RECORDS:** *Please have these records available for the inspector.*

**Which of the following records do you keep for organic production?**

- field maps
- field activity log(s)
- field history sheets (previous three years)
- documentation of previous land use for rented and/or newly purchased land
- input records for soil amendments, seeds, manure, foliar sprays, and pest control products (keep all labels)
- documentation of attempts to source organic seeds and/or planting stock
- documentation of organic seedlings
- residue analyses of inputs (i.e., manure sourced off-farm)
- compost production records
- monitoring records (soil tests, tissue tests, water tests, quality tests, observations)
- equipment cleaning records
- harvest records that show field numbers, date of harvest, and harvest amounts (including custom harvest records)
- label records
- storage records that show storage location, storage identification, field numbers, amounts stored, and cleaning activities
- clean transport records
- sales records (purchase order, contract, invoice, cash receipts, cash receipt journal, sales journal, etc.)
- shipping records (scale ticket, dump station ticket, bill of lading)
- Transaction Certificates
- audit control summary
- complaint log
- other (please specify)

**How long do you keep your records? Circle one of the following** The standards require that records be kept for 5 years.

**1 year 2 years 3 years 4 years 5 years Other:**

**Which of the following records do you keep for conventional production?**

Not applicable

- field maps
- field history sheets
- input records
- harvest records
- other (specify)
- labor records
- storage records
- sales records
- shipping records

**B. MARKETING:**

**Type of Marketing:**

- farmers market     direct to retail     CSA/subscription service     wholesale     on-farm retail
- bulk commodities to processor     contract to buyer     other (specify)

**Do you use or plan to use the USDA organic seal on product labels or market information?**                       Yes     No

**Do you use or plan to use the Baystate Organic Certifiers Seal on product labels or market information**     Yes     No

*Attach copies of all organic product labels.*

**Do you plan on selling any of your crops in Canada?**                       Yes     No

**If yes, have any of these crops had sodium (Chilean) nitrate applied to them?**     Yes     No

**Do you plan on selling any livestock in Canada, or any livestock products (milk, meat, etc.)?**     Yes     No

**SECTION 8: Affirmation**

I affirm that all statements made in this application are true and correct. No prohibited products have been applied to any of my organically managed fields during the three-year period prior to projected harvest. I understand that the operation may be subject to inspection and/or sampling for residues at any time as deemed appropriate to ensure compliance with the Organic Foods Production Act of 1990 and National Organic Program Rules and Regulations. I understand that acceptance of this questionnaire in no way implies granting of certification by Baystate Organic Certifiers. I agree to provide further information as required by Baystate Organic Certifiers.

Signature of Operator \_\_\_\_\_ Date \_\_\_\_\_

The following documents must be submitted as part of your application:

- Overall Farm Map
- Maps of all parcels/fields (showing adjoining land use and field identification)
- Field history sheets
- Documentation for fields owned or rented for less than three years, if applicable
- Fee Worksheet
- Directions Sheet
- Samples of your recordkeeping system

I have attached the following documents:

- Water test, if applicable
- Soil and/or plant tissue tests, if applicable
- Residue analyses, if applicable
- Input product labels, if applicable
- Organic product labels, if applicable

I have made copies of this questionnaire and other supporting documents for my own records.

**Submit completed form, fees, and supporting documents to:**

**Baystate Organic Certifiers**  
**c/o Don Franczyk**  
**1220 Cedarwood Circle**  
**N. Dighton, MA 02764**

